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TO:	INTERESTED PARTIES
FROM:	GLEN BOLGER
RE:	VA CD 5 KEY FINDINGS MEMO
DATE:	OCTOBER 30, 2010

<u>Key Findings</u>

1. After President Obama's visit to the district, Republican challenger Robert Hurt leads incumbent Democrat Tom Perriello by three points on the ballot. The lead grows among the most interested voters.

Republican Robert Hurt has a three point lead on freshman Democratic Congressman Tom Perriello (45% Hurt/42% Perriello). Third party candidate Jeffrey Clark receives six percent of the vote and seven percent of voters are undecided.

Hurt leads 50%-39% among high interest voters – underscoring that the enthusiasm gap works in Hurt's favor. (High interest voters are those who rate their interest in the election as an 8, 9, or 10 on a scale of 1-10.)

2. Hurt leads Perriello by a significant margin among white voters.

Hurt leads among white voters (58% Hurt/29% Perriello), and even with whites in the Charlottesville media market (47% Hurt/45% Perriello) – a group Perriello must do well with.

3. Perriello is maxed out with African American voters.

Hurt's lead is driven entirely by white voters, as Perriello receives almost unanimous support from African Americans (0% Hurt/89% Perriello). African Americans have already "come home" to the Democrat, so there will be no Election Day boost for Perriello.

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4. President Obama's visit to the district had minimal impact, and what impact it did have was negative.

Fully 72% of voters had heard a lot (41%) or some (31%) about President Obama coming to Charlottesville, but to the majority of voters, his visit did not matter. Just 11% of voters said Obama's campaign stop made them more likely to vote for Perriello, while 22% said it made them less likely to vote for him. Sixty-five percent (65%) said the visit made no difference to them. The impact of the visit was a net negative even in the Charlottesville media market (12% more likely/19% less likely).

The Bottom Line

The President's visit did not have the hoped-for effect. Incumbents who poll 42% of the vote the weekend before Election Day do not win, and Tom Perriello will not be an exception. Perriello has run a spirited campaign, but his consistent support of President Obama's unpopular agenda is simply too much for him to overcome.

<u>Methodology</u>

Public Opinion Strategies conducted a telephone survey of 400 likely voters in Virginia's 5th Congressional district. The survey was conducted October 30, 2010, and has a margin of error of $\pm 4.9\%$ in 95 out of 100 cases.